



CAREER OPPORTUNITY

The **Namibia Airports Company** is a wholly State-owned company established in terms of the NAC Act (Act no. 25 of 1998) and governed by the Public Enterprises Governance Act (Act no.1 of 2019) and Companies Act (Act no.28 of 2004), to undertake the operations, management, and control of certain aerodromes in Namibia, and to provide for incidental matters.

POSITION: MANAGER BUSINESS & PROPERTY DEVELOPMENT
DEPARTMENT: COMMERCIAL SERVICES
JOB GRADE D3

Duty Station	Head Office
Direct Supervisor	Executive: Commercial Services
Primary Purpose	To plan, coordinate and oversee that the long-term business development strategies are implemented to support the growth of revenue streams and to improve the company's competitiveness and market position. Primarily drives business growth and fosters stakeholder relations to optimally maximize revenue and sustainability
Minimum Qualifications and Experience	<ul style="list-style-type: none"> • A Bachelor's Degree on NQF level 7 in Marketing, Economics, Business Management or any related field with at least 6 years of experience <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> • Honours Degree on NQF Level 8 in Marketing, Economics, Business Management or any related field with at least 4 years of experience

Field of Experience	<ul style="list-style-type: none"> • Business and commercial property development • Experience/Exposure to airport commercial environment would be a distinctive advantage
Added Advantages	<ul style="list-style-type: none"> • Certified as a Real Estate Agent • 3 Years of Supervisor Experience • Management Development Programme • Project Management
Key Performance Areas	<ul style="list-style-type: none"> • Business Development • Commercial Property development • Route Development • Stakeholder engagement • Market research and statistics • Management and leadership • Quality Management System and SMS
Competencies / Skills	<ul style="list-style-type: none"> • Good understanding of commercial and business development principles • In depth understanding of Commercial lease agreements • Knowledge of relevant laws governing land acquisition and development, Statistics Act and ACI Forecasting Methodologies • In depth understanding of budgeting principles • Basic understanding of budgeting principles and forecasting • In depth understanding of the Procurement Act, Public Private Partnership and any other relevant regulations • Basic understanding of Commercial Law and Project Management • Basic understanding of financial management • Basic understanding of research methodologies and data analysis • Good verbal and non-verbal Communication skills • Business acumen and financial appreciation • Management and Leadership skills
Enquiries relating to job content should be directed to:	Human Resources Department @ Tel 061 295 5000 / 5004 / 5049

*For the applications to be valid, a submission must be made no later than **the 09th February 2024** should comprise of the following:*

- *Cover letter,*
- *An up-to-date curriculum vitae with at least two professional references,*
- *Certified copies of the academic qualifications*
- *A NQA evaluation report for foreign qualifications*
- *Certified copies of identity documents and all other supporting documents.*

Documents should be submitted to:

The Human Resources Department

Division: Resourcing & Relations

Namibia Airports Company

3rd Floor, Sanlam Centre

145 Independence Avenue

E-mail and faxed applications will not be considered.

Only short-listed candidates will be contacted.

No documents will be returned to candidates.